

**Smokecraft Clarendon LLC**  
**Profit and Loss**  
**December 30, 2024 - January 26, 2025**

	<b>Total</b>	
	<b>Dec 30, 2024 - Jan</b>	
	<b>26, 2025</b>	<b>% of Income</b>
<b>Income</b>		
All Sales, Comps and Discounts		0.00%
5100 Food Sales	108,293.83	86.03%
5110 Goodwill Comps	-351.41	-0.28%
5115 Goodwill Bar Comps	-11.00	-0.01%
5120 Guest Complaint Comps	-144.75	-0.11%
5131 50% Employee Discounts	-383.01	-0.30%
5150 Discounts Marketing	-558.63	-0.44%
5160 Dining Privileges (mgr/chef)	-169.48	-0.13%
5180 NA Beverage	1,632.94	1.30%
5210 Liquor Sales	9,189.56	7.30%
5220 Wine Sales	1,284.00	1.02%
5230 Bottled Beer Sales	967.00	0.77%
5240 Draft Beer Sales	5,473.64	4.35%
Total All Sales, Comps and Discounts	<b>\$ 125,222.69</b>	<b>99.48%</b>
<b>Other Income and Expense</b>		0.00%
5300 Sundry Sales	267.50	0.21%
5910 Service Charge Revenue - Catering	382.50	0.30%
Total Other Income and Expense	<b>\$ 650.00</b>	<b>0.52%</b>
<b>Total Income</b>	<b>\$ 125,872.69</b>	<b>100.00%</b>
<b>Cost of Goods Sold</b>		
Cost of Sales		0.00%
6110 Meat Cost	17,276.50	13.73%
6120 Poultry Cost	2,416.41	1.92%
6130 Seafood Cost	679.01	0.54%
6140 Dairy Cost	4,085.85	3.25%
6150 Produce Cost	3,652.28	2.90%
6160 Bakery Cost	1,651.68	1.31%
6170 Grocery Cost	6,221.87	4.94%
6180 NA Beverage	614.38	0.49%
6210 Liquor Cost	1,835.08	1.46%
6220 Wine Cost	201.83	0.16%
6230 Bottled Beer Cost	295.57	0.23%
6240 Draft Beer Cost	1,027.80	0.82%
Total Cost of Sales	<b>\$ 39,958.26</b>	<b>31.74%</b>
<b>Total Cost of Goods Sold</b>	<b>\$ 39,958.26</b>	<b>31.74%</b>
<b>Gross Profit</b>	<b>\$ 85,914.43</b>	<b>68.26%</b>
<b>Expenses</b>		
A. Payroll Expenses		0.00%
6310 Management Salaries	13,499.94	10.73%

6311 Direct Labor - FOH	3,237.13	2.57%
6312 Overtime Labor - FOH	10.51	0.01%
6313 Training Labor	612.98	0.49%
6314 Direct Labor - BOH	24,310.23	19.31%
6315 Overtime Labor - BOH	0.00	0.00%
6510 Payroll Taxes	4,863.96	3.86%
6540 Parking	200.00	0.16%
6570 Group Insurance	564.38	0.45%
6580 Workers Compensation	431.33	0.34%
6615 Payroll Processing Fees	40.00	0.03%
<b>Total A. Payroll Expenses</b>	<b>\$ 47,770.46</b>	<b>37.95%</b>
<b>B. Controllable Expenses</b>		0.00%
6500 3rd Party Delivery Expense	7,223.41	5.74%
6710 Operating Lease/Rentals	236.52	0.19%
6750 Trash Removal	-32.63	-0.03%
6790 Other Contracted Services	1,000.00	0.79%
7000 Register Over/Short	-119.55	-0.09%
7040 Cleaning Supplies	423.77	0.34%
7045 Dish Chemicals	769.93	0.61%
7050 Decorations	191.65	0.15%
7060 Linens	617.85	0.49%
7105 To Go Supplies	1,626.31	1.29%
7106 Catering Supplies	694.29	0.55%
7110 Operating Supplies F&B	1,304.31	1.04%
<b>Total B. Controllable Expenses</b>	<b>\$ 13,935.86</b>	<b>11.07%</b>
<b>C. General &amp; Administrative</b>		0.00%
7190 Other Contracted Services-Admin	494.95	0.39%
7195 Accounting Services	2,500.00	1.99%
7220 Bank Charges & Fees	59.25	0.05%
7230 Licenses & Permits	233.13	0.19%
7250 Credit Card Commissions	2,390.10	1.90%
7270 Dues & Subscriptions	48.00	0.04%
7285 Gen. Liab Insur/Key Man	1,083.59	0.86%
7290 Legal & Professional Services	2,500.00	1.99%
7320 Office Supplies & Postage	82.89	0.07%
7350 Tele/internet/cable	757.88	0.60%
7360 Travel	151.55	0.12%
<b>Total C. General &amp; Administrative</b>	<b>\$ 10,301.34</b>	<b>8.18%</b>
<b>D. Advertising and Promotion</b>		0.00%
7435 Advertising & Marketing	759.50	0.60%
<b>Total D. Advertising and Promotion</b>	<b>\$ 759.50</b>	<b>0.60%</b>
<b>E. Repair &amp; Maintenance</b>		0.00%
7695 Cleaning Service	3,680.00	2.92%
7710 Maint Contract - HVAC & Refrigeration	1,050.00	0.83%
7750 Pest Control	85.00	0.07%
<b>Total E. Repair &amp; Maintenance</b>	<b>\$ 4,815.00</b>	<b>3.83%</b>
<b>F. Utilities</b>		0.00%

<b>7810 Electricity</b>	3,466.02	2.75%
<b>7820 Gas</b>	2,216.71	1.76%
<b>7830 Water &amp; Sewer</b>	527.00	0.42%
<b>7840 Firewood</b>	143.31	0.11%
<b>Total F. Utilities</b>	<b>\$ 6,353.04</b>	<b>5.05%</b>
<b>G. Facility Expense</b>		0.00%
<b>8010 Rent &amp; Lease</b>	12,730.64	10.11%
<b>8015 Common Area Maintenance</b>	2,464.00	1.96%
<b>8020 Property Insurance</b>	111.00	0.09%
<b>8030 Property Taxes</b>	3,039.57	2.41%
<b>Total G. Facility Expense</b>	<b>\$ 18,345.21</b>	<b>14.57%</b>
<b>Total Expenses</b>	<b>\$ 102,280.41</b>	<b>81.26%</b>
<b>Net Operating Income</b>	<b>-\$ 16,365.98</b>	<b>-13.00%</b>
<b>Other Expenses</b>		
<b>8101 Interest Income</b>	-209.34	-0.17%
<b>Total Other Expenses</b>	<b>-\$ 209.34</b>	<b>-0.17%</b>
<b>Net Other Income</b>	<b>\$ 209.34</b>	<b>0.17%</b>
<b>Net Income</b>	<b>-\$ 16,156.64</b>	<b>-12.84%</b>

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